



## MIAL selects Wipro for 10-year Total IT outsourcing of its new integrated terminal T2

**Mumbai, February 13, 2013:** Mumbai International Airport Pvt. Ltd. (MIAL), the operator of the Chhatrapati Shivaji International Airport (CSIA) in Mumbai has entered into a 10 year contract with Wipro Infotech, the India and Middle East IT Business unit of Wipro Ltd. (NYSE: WIT) for providing world-class IT services for the new integrated terminal “T2”. This partnership will significantly enhance customer experience and satisfaction through the use of IT. Wipro will be responsible for providing managed services across the entire IT landscape at MIAL and deliver high availability and operational efficiency across all the critical airport processes.

MIAL will leverage Wipro’s leadership in airport operations and technology innovations to deliver newer services, seamless processes and enhanced experience to passengers and airlines. Although initially envisaged for T2, Wipro will begin the transition with a takeover of the IT services in the current terminals at CSIA which is expected to commence from April 1, 2013. As regards to T2, Wipro will assist in the preparation of IT related Standard Operating Procedures and also work closely with MIAL during the testing and trial phase of the IT systems prior to managing all the IT services for the iconic new terminal. Wipro will be responsible for complete IT management for T2 for a period of 10 years.

MIAL is currently implementing a master plan to build an integrated terminal, T2, designed to cater to 40 million passengers annually. When completed, it will be a state-of-the-art, four level integrated terminal with an area of around 4,39,000 sq. mts and will include new taxiways and apron areas for aircraft parking.

Commenting on the partnership, **Rajeev Jain, CEO, MIAL** said, *“Our vision is to make T2 a Global showcase and IT will play the role of a significant business driver. In line with this vision of making CSIA a world class airport, and T2 an iconic terminal, we plan to invest in best-in-class technology and systems and have accordingly decided to partner with a world class IT company like Wipro to provide the best services. We are delighted to have a strong partner like Wipro on board with proven capabilities in delivering superior business value and in realizing that vision for us. The state-of-the-art changes that this exercise will bring to CSIA will help raise it to global standards, equipping it with technology that is currently present at top airports across the world.*

**Anand Sankaran, Sr. Vice President - Wipro Infotech and Global Infrastructure Services** said, “We are excited that Mumbai International Airport has chosen Wipro as a strategic partner for their IT transformation project. Wipro will leverage its global expertise and strong understanding of the business domain, to deliver a best-in-class experience to MIAL’s stakeholders including customers, employees and airlines. This engagement with MIAL adds strength to our existing Airport and Infrastructure Practice and positions Wipro uniquely in delivering value to our clients globally in this major emerging sector”

Information Technology is a key driver for critical airport operations including flight management, terminal management, ground handling and property management. The total outsourcing engagement will deliver business IT alignment for T2 by combining leading airport solutions with WIPRO’s strong practices of governance, process excellence and integrated service delivery.

### **About MIAL**

Mumbai International Airport Pvt. Ltd. (MIAL) is a joint venture between the GVK led consortium and Airports Authority of India. MIAL was awarded the mandate of modernizing, upgrading and expanding ChhatrapatiShivaji International Airport (CSIA) in May 2006. CSIA catered to 30.75 million passengers and 657469 tonnes of cargo in FY 2012. MIAL’s vision is to transform CSIA into one of the world’s best airports that consistently delights customers and to be the pride of Mumbai

### **About GVK**

GVK is a leading Indian conglomerate with presence across energy, resources, airports, transportation, hospitality and life sciences sectors. GVK set up India’s first independent power plant and has around 6000 MW projects under generation and development. It is the first company in India to develop six-lane road project under PPP model and has around 3000 lane km expressway projects under operations and development. As one of India’s largest private sector airport operators, GVK handles 44 mppa through India’s first brownfield airport under PPP model - ChhatrapatiShivaji International Airport, Mumbai and Bengaluru International Airport, Bangalore and will develop two airports in Indonesia. Having already invested over USD 3.3 billion, GVK has projects worth over another USD 6.6 billion in the pipeline, in India. It has acquired Australian Coal Mines in Queensland with 8 bt reserves for USD 1.26 billion and envisages an investment of USD 10 billion to for setting up mines, 500 km rail project and 60 mtpa port project which will form one of the world’s largest integrated coal mining operations.

### **About Wipro Infotech**

Wipro Infotech, a division of the US \$7 billion Wipro Limited, provides enterprise customers with

high value Information Technology Products, Software Services, Solutions and Consulting Services in India and the Middle East. Headquartered at Bangalore, Wipro Infotech serves customers in India through a network of 22 offices and 170 service locations across the country. It also has regional offices across the Middle East serving the region.

### **About Wipro Ltd**

Wipro Limited provides comprehensive IT solutions and services, including systems integration, information systems outsourcing, IT enabled services, package implementation, software application development and maintenance, and research and development services to corporations globally. Wipro Limited is the first PCMM Level 5 and SEI CMM Level 5 certified IT Services Company globally. In the Indian market, Wipro is a leader in providing IT solutions and services for the corporate segment in India offering system integration, network integration, software solutions and IT services. In the Asia Pacific and Middle East markets, Wipro provides IT solutions and services for global corporations. Wipro also has profitable presence in niche market segments of consumer products and lighting. Wipro's ADSs are listed on the New York Stock Exchange, and its equity shares are listed in India on the Stock Exchange - Mumbai, and the National Stock Exchange. For more information, please visit our website at [www.wipro.com](http://www.wipro.com)

### **Forward-looking and Cautionary Statements**

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in our earnings, revenue and profits, our ability to generate and manage growth, intense competition in IT services, our ability to maintain our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which we make strategic investments, withdrawal of fiscal governmental incentives, political instability, war, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property, and general economic conditions affecting our business and industry. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission. These filings are available at [www.sec.gov](http://www.sec.gov). We may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

**For any further information, please contact:**