

## Mumbai International Airport Pvt Ltd

### **CSIA wins “Aeronautical Excellence Airport of the Year” award from Frost & Sullivan**

*MIAL recognized for its exemplary efforts in developing the aeronautical segment of the airport*

**MUMBAI – March 17, 2008** – The Chhatrapati Shivaji International Airport (CSIA) in Mumbai was today conferred the 2008 Frost & Sullivan Asia Pacific Aerospace & Defense Awards “Aeronautical Excellence Airport of the Year” award for its exemplary efforts in developing the aeronautical segment of the airport from amongst a host of other airports in the APAC region. Received in Singapore at a well-attended ceremony by the creme de la crème of the aviation industry, the award consolidates the status of CSIA as the leading airport in India along with its competitive ranking in the Asia Pacific region.

While lauding CSIA’s modernization efforts to meet the challenge of achieving excellence in the airport aeronautical segment, be it increase in aeronautical revenue generation and the upgrade of aeronautical related facilities to cater to increased passenger traffic, the award also recognizes its ability to perform exceedingly well and surpass all expectations. Moreover it also puts into focus its leadership qualities in terms of striving for global acceptance and competing efficiently amongst its regional peers in the APAC region. This was a result of extensive primary and secondary research carried out by Frost & Sullivan that included amongst others interviews with market participants and several end-user studies.

Some of the criteria used for measurement included aircraft movements, aircraft types supported, ground support services, adoption of technology, and the generation of aeronautical revenues.

Speaking on the occasion, **GV Sanjay Reddy, Managing Director, Mumbai International Airport Pvt Ltd (MIAL)** said *“It is very gratifying to note that MIAL’s efforts in modernizing CSIA in the airport aeronautical segment have been widely recognized by the industry at large, given the extremely challenging operating environment that we work in. This huge vote of confidence given to us by the industry serves to reiterate these challenges, some of which we have already met and others that we shall continue to meet by adequately maintaining and ensuring delivery of the highest standards of service at all times.*

**Kenneth Chan, Consultant with the Asia Pacific, Aerospace & Defense Practice, Frost & Sullivan** says "As India's busiest airport, Chhatrapati Shivaji International Airport (CSIA) has demonstrated impressive administration in development and growth management. Laying the right foundations to produce bottom-line results from its aeronautical side, CSIA is progressively being transformed as one of the world's premier airports." Chan continues, "In less than two years, MIAL has successfully built and upgraded several aeronautical-side infrastructures to accommodate the high rise in aircraft movements as well as passenger and cargo traffic. As a testament to its management and development skills, CSIA is awarded Frost & Sullivan's Asia Pacific Aeronautical Excellence Airport of the Year Award."

The 2008 Frost & Sullivan Aeronautical Excellence Airport of the Year award is the first such industry-led award instituted this year recognizing an organization that is able to mould traditional practices (airport aeronautical revenue generation practices) to better serve airport aeronautical requirements in addition to generating above-average revenues. The recipient also needs to demonstrate innovative development efforts in continuously modernizing or upgrading airport facilities to ensure growth in the aeronautical segment of an airport.

CSIA is India's busiest airport and one of the busiest in the APAC region and is currently being upgraded to cater to 40 million passengers by 2012. At the end of 2007, MIAL recorded a total of 25.2 million passengers and 520,000 tonnes of cargo.

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**Notes to Editors:**

**About Mumbai International Airport Pvt. Ltd. (MIAL)**

Mumbai International Airport Pvt. Ltd. (MIAL) is a joint venture between the GVK-SA consortium and Airports Authority of India. MIAL was awarded the mandate of modernizing and upgrading Chhatrapati Shivaji International Airport (CSIA) in April 2006. CSIA is India's busiest airport and catered to 25.2 million passengers and 520,000 tonnes of cargo at the end of 2007. MIAL's vision is to transform CSIA to one of the world's best airports that consistently delights customers and be the pride of Mumbai.

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